Preliminary Review

• What is a function y = f(x), if x and y are real numbers?

LINEAR FUNCTION: When two variables are related by a linear equation, with y in terms of x, we say that y is a *linear function* of x, and we write

$$y = f(x) = mx + b.$$

We call x the independent variable and y the dependent variable.

Examples

- 1. Let f(x) = 3x 7. Find the following:
 - (a) f(5)
 - (b) f(-4)
 - (c) f(c+3)
 - (d) Find x such that f(x) = 14.

BREAK-EVEN ANALYSIS: The cost function, C(q), gives the total cost of producing a quantity q of some good. If C(q) is a linear cost function, C(q) = mq + b, then

- the fixed costs are represented by the C-intercept (b),
- and the marginal cost is represented by the slope (m).

The revenue function, R(q), gives the total revenue received by a firm from selling a quantity, q, of some good. The profit, P(q), is revenue minus cost. The number of units for which revenue equals cost is called the *break-even quantity*.

Preliminary Exercises

(i) Explain the practical meaning of the marginal cost, m.

- (ii) If the cost function is C(x) and the revenue function is R(x), where x is the quantity of some good, what is the formula for profit, P(x)?
- (iii) If R(x) = 200x and C(x) = 46x + 3500, determine a simplified formula for R(x) C(x).
- (iv) If a firm sells q units of a good at a price of p, what is the formula for the revenue, R(q)?
- (v) If a cost function is given by C(x) = mx + b, what is the *average cost*? [Note: We will denote average cost by $\overline{C}(x)$.

Examples

- 2. The manager of a restaurant found that the cost to produce 300 cups of coffee is \$52.05, while the cost to produce 500 cups is \$78.45. Assume the cost C(x) is a linear function of x, the number of cups produced.
 - (a) Find a formula for C(x).

- (b) What is the fixed cost?
- (c) Find the total cost of producing 1100 cups.
- (d) Find the marginal cost of a cup of coffee.
- (e) What does the marginal cost of a cup of coffee mean to the manager?

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- 3. A company has a cost function C(q) = 4000 + 2q dollars and revenue function R(q) = 10q dollars.
 - (a) What are the fixed costs for the company?
 - (b) What is the marginal cost?
 - (c) What price is the company charging for its product?
 - (d) Graph C(q) and R(q) on the same axes and label the break-even quantity q_0 .

- (e) Find the profit function P(q).
- (f) Find the break-even quantity q_0 .



- In this course, we will usually write supply and demand curves as price given as a function of quantity: p = S(q), and p = D(q), respectively. However, it usually makes more intuitive sense to think of price as the independent variable and quantity as the dependent variable.
- The equilibrium point (p^*, q^*) (or (p_0, q_0)) is the point where supply and demand are equal, i.e. $S(q^*) = D(q^*)$.

Examples

- 4. A company has studied the supply and demand for ink pens, and has come up with the following: The quantity demanded (in thousands) is given by the demand function p = D(q) = 9 - 0.25q, and the quantity supplied (in thousands) is given by the supply function p = S(q) = 0.5q, where the price, p, is measured in dollars.
 - (a) Determine the quantity demanded at a price of \$4.
 - (b) Determine the quantity supplied at a price of \$4.
 - (c) Graph both functions on the same axes. Include all relevant labels.

(d) Determine the equilibrium quantity and the equilibrium price for the supply and demand system.